

# Kyle Hyndman

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## Education

- 2006 **Ph.D. in Economics**, *New York University*.
- 2002 **M.A. in Economics**, *New York University*.
- 2000 **B.A. (Honours) in Economics**, *University of Alberta*.

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## Current Positions

- Sep 2011 **Assistant Professor**, *Department of Economics (AE1)*, Maastricht University.
- Sep 2011 **METEOR Fellow**, *Maastricht University*.

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## Past Positions

- 2011-2012 **Research Assistant Professor**, *Department of Economics*, Southern Methodist University.
- 2008-2012 **Affiliated Faculty**, *Center for Behavioral and Experimental Economic Science*, University of Texas at Dallas.
- 2006-2011 **Assistant Professor**, *Department of Economics*, Southern Methodist University.
- June 2010 **Visiting Assistant Professor**, *Zaragoza Logistics Center*.

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## Professional Experience

- 2012- **Editorial Review Board**, *Production and Operations Management*, Behavioral OM Department.

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## Publications

- Forthcoming **Aligning Capacity Decisions in Supply Chains When Demand Forecasts Are Private Information: Theory and Experiment**, with Santiago Kraiselburd & Noel Watson, *Manufacturing & Service Operations Management*.

- Forthcoming **An Experimental Study of Coordination in Games with Strategic Complementarities: Long Run vs. Short Run Relationships**, with *Santiago Kraiselburd and Noel Watson*, *Production and Operations Management*.
- 2012 **Rent Seeking With Regretful Agents: Theory and Experiment**, with *Erkut Özbay and Pacharasut Sujarittanonta*, *Journal of Economic Behavior & Organization*, **84**(3), 866–878.
- 2012 **An Experiment of Social Learning With Endogenous Timing**, with *Boğaçhan Çelen*, *Review of Economic Design*, **16**(2-3), 251–268.
- 2012 **Social Learning through Endogenous Information Acquisition: An Experiment**, with *Boğaçhan Çelen*, *Management Science*, **58**(8), 1525–1548.
- 2012 **Convergence: An Experimental Study of Teaching and Learning in Repeated Games**, with *Wolf Z. Ehrblatt, Erkut Özbay & Andrew Schotter*, *Journal of the European Economic Association*, **10**(3), 573–604.
- 2012 **Belief Formation: An Experiment With Outside Observers**, with *Wolf Z. Ehrblatt, Erkut Özbay & Andrew Schotter*, *Experimental Economics*, **15**(1), 176–203.
- 2011 **Consumer Information in a Market for Expert Services**, with *Saltuk Ozerturk*, *Journal of Economic Behavior & Organization*, **80**(3), 628–640.
- 2011 **Repeated Bargaining With Reference Dependent Preferences**, *International Journal of Game Theory*, **40**(3), 527–549.
- 2010 **Strategic Interactions and Belief Formation: An Experiment**, with *Antoine Terracol & Jonathan Vaksman*, *Applied Economics Letters*, **17**(17), 1681–1685.
- 2010 **Competition and Inter-Firm Credit: Theory and Evidence from Firm-level Data in Indonesia**, with *Giovanni Serio*, *Journal of Development Economics*, **93**, 88–108.
- 2009 **Learning and Sophistication in Coordination Games**, with *Antoine Terracol & Jonathan Vaksman*, *Experimental Economics*, **12**(4), 450–472.
- 2008 **Disagreement in Bargaining: An Empirical Analysis of OPEC**, *International Journal of Industrial Organization*, **26**(3), 811–828.
- 2007 **Coalition Formation with Binding Agreements**, with *Debraj Ray*, *Review of Economic Studies*, **74**, 1125–1147.

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## Working Papers

- 2011 **On the Role of Information and Strategic Delay in Coordination Games: Theory and Experiment**, with *Boğaçhan Çelen & Francesco Brindisi*, *Revise and Resubmit: Games and Economic Behavior*.
- 2012 **Beliefs & (In)Stability in Normal-Form Games**, with *Antoine Terracol and Jonathan Vaksman*.
- 2012 **Efficiency or Competition? A Structural Analysis of Canada's AWS Auction and the Set-Aside Provision**, with *Chris Parmeter*.

- 2011 **Procrastination, Self-Imposed Deadlines and Other Commitment Devices: Theory and Experiment**, *with Alberto Bisin*.

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## Work In Progress

- 2012 **Bargaining with a Residual Claimant**, *with Matthew Embrey and Arno Riedl*.  
2012 **Behavioral Mechanism Design**, *with Rudolf Müller and Sjoerd van Wyck*.  
2012 **Experimental Evidence on the Link Between Lotteries and Savings**, *with Jonathan Guyran, Emel Filiz-Ozbay, Melissa Kearney and Erkut Ozbay*.  
2012 **Experiments on Learning with Censored Information**, *with Dorothee Honhon and Canan Ulu*.  
2012 **Experiments on Learning with Dynamic Assortments**, *with Dorothee Honhon and Canan Ulu*.  
2011 **Coordination in Sequential-move Games with Private Information**, *with Santiago Kraiselburd and Noel Watson*.

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## Grants

- 2012 **International Foundation for Research in Experimental Economics, Small Grants Program**, \$9,360.  
2011 **METEOR (Maastricht University)**, *Small-Scale Research Grant*, €4,000.  
2010-2011 **NSF Grant (SES-1025044), PI**, *Coordination in Production with Asymmetric Information: Theoretical and Experimental Investigations*, \$91,128.  
2010 **Hamilton Undergraduate Research Award**, *Southern Methodist University*.  
2010, 2008 **University Research Council Grant**, *Southern Methodist University*.

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## Honors and Awards

- 2012 **Production and Operations Management**, *Best Reviewer Award (Behavioral OM Dept.)*.  
2011 **Management Science**, *Meritorious Service Award*.  
2004-2005 **Dean's Dissertation Fellowship**, *New York University*.  
2000-2004 **Henry MacCracken Fellowship**, *New York University*.  
2000, 2001 **Sir James Lougheed Award of Distinction**, *Alberta Heritage Fund*.  
2000 **Duncan Alexander MacGibbon Medal in Economics**, *University of Alberta*.

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## Courses Taught

- Ph.D. Experimental Economics, Ph.D. Summer Academy, Zaragoza Logistics Center  
Ph.D. Industrial Organization, Southern Methodist University  
Ph.D. Math Refresher for incoming Ph.D. Students, New York University

- M.A. Applied Game Theory, Maastricht University
- M.A. Internet Economics, Maastricht University
- M.A. Economic Analysis I (Micro), Southern Methodist University
- B.A. Intermediate Microeconomics, Maastricht University
- B.A. Price Theory, Southern Methodist University
- B.A. Math for Economists, New York University
- B.A. Development Economics, New York University
- B.A. Introduction to Macroeconomics, University of Alberta

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## Invited Seminars

- Past Université Paris 1, University of Pittsburgh, University of Maryland, McGill University, University of Texas at Austin (Business School & Economics), Indiana University at Bloomington (Business School), Zaragoza Logistics Center, Texas A&M University, University of Alberta, INSEAD, Universiteit Maastricht, Universitat Pompeu Fabra, University of Melbourne, University of Texas at Dallas, Southern Methodist University, Carleton University, University College London, Queen's University, Université de Montréal, New York University

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## Other Presentations

- Past INFORMS Annual Meeting (2012), Workshop on Formation and Elicitation of Beliefs in Experiments (Berlin, 2012), Inauguration for Experimental Lab at RWTH Aachen (2012), Congress of the European Economic Association (2010), Productions and Operations Management Society Conference (2012, 2011, 2010), Southern Economic Association (2009), Behavioral Operations Conference (2009), Canadian Economics Association (2008), Econometric Society (2008, 2004), Economic Science Association (2012, 2011, 2010, 2009, 2008, 2007, 2005), NYU-Bocconi Grad Student Workshop, CESS-CREED Grad Student Workshop, Northeastern Universities Development Consortium, Cornerstone Research

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## Refereeing

American Economic Review, American Political Science Review, Economic Inquiry, Economic Journal, Energy Economics, Experimental Economics, Games and Economic Behavior, International Interactions, International Journal of Game Theory, Journal of Corporate Finance, Journal of Economic Theory, Journal of the European Economic Association, Journal of Public Economics, Journal of Non-Parametric Statistics, Management Science, Manufacturing & Service Operations Management, Production and Operations Management, Review of Economic Design, Social Choice and Welfare, Social Sciences & Humanities Research Council

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## Professional Affiliations

AEA, EEA, ESA, Econometric Society, POMS

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## Consulting

Optimal Auctions, Inc. (various electricity and spectrum auctions)  
Industry Canada (Assessment of the AWS Auction, with Sam Dinkin)

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## Personal Information

Citizenship Canadian (U.S. Permanent Resident)  
Languages English (mother tongue), French (proficient), Dutch (very basic)  
Marital Status Married